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Provisions in Patent License Agreements

About the Speaker: While with IBM, Ed drafted and negotiated hundreds of patent license agreements, which produced income to IBM well in excess of a billion dollars. When IBM expanded its licensing activities in Asia/Pacific, he became responsible for reviewing local intellectual property laws and determining how patent licensing would proceed in each country. As part of this activity, he developed the license agreements for each country and, in the Republic of Korea and the Republic of China, met with appropriate government ministries to ensure that the terms would be acceptable to government approvers.

Since retirement from IBM, Ed has continued licensing, training and other consulting activities for IBM and others, including Fairfield Resources International, Lucent, Open Invention Network, Samsung and Texas Instruments.

Ed received a B.S. in Electrical Engineering from the Massachusetts Institute of Technology and a JD from the Washington College of Law at American University. He is a member of the bar in New York State and in the District of Columbia and has been admitted to practice before the United States Patent and Trademark Office and various federal courts. He has been named a *Certified Licensing Professional* by the Licensing Executives Society.